



CAPITAL MARKET PRESENTATION

30 September 2024

Disclaimer



The information included in this presentation is merely a summary and does not exhaust all of the information about the Company and its operations, nor is it a substitute for inspection of the Periodic Report of 2023 and Q3/2024 Report, the Company's current reports and the presentations released thereby, as reported to the Israel Securities Authority (ISA) via the Magna distribution site. The presentation does not constitute an offering or an invitation to purchase securities of the Company, and its contents do not constitute a recommendation or opinion or substitute for the discretion of the investor. The Company is not responsible for the completeness and/or accuracy of the information.

This presentation includes forecasts, assessments, estimates and other information that pertain to future events and/or matters, the materialization of which is uncertain and is beyond the Company's control, and which constitute forward-looking information, as defined in the Securities Law, 5728-1968. Such information may not materialize, in whole or in part, or may materialize in a manner significantly different than foreseen. Such information includes, *inter alia*, revenue, FFO and NOI forecasts, the value of the Group's holdings, refinancing, disposition of assets, timetables and costs of and profit from projects, project development and project construction. With respect to some of the development projects, a decision with respect to their construction and occupancy in several stages has not yet been made.

Forward-looking information is based solely on the Company's subjective assessment, based on facts and data pertaining to the current condition of the Company's business and macroeconomic facts and data, all as known to the Company at the time of preparation of this presentation. The materialization or non-materialization of the forward-looking information will be affected, *inter alia*, by risk factors that are characteristic of the Company's operations, as well as by developments in the general environment, in market conditions and in external factors that affect the Company's operations, including delays in the receipt of permits, termination of contracts, changes in competition conditions, a significant recession, changes in financing conditions, and other such events which cannot be evaluated in advance and which are beyond the Company's control. The Company does not undertake to update and/or change any such forecast and/or assessment to reflect events and/or circumstances postdating this presentation.

Slide 16 – The Company's estimations regarding the projected increase in the results of the data center segment constitute forward-looking information, within the definition of this term in the Securities Law, based on subjective assessments by the Company and by the investee companies operating in the data center segment as of the date of release of this presentation, the materialization of which, in whole or in part, is uncertain or which may materialize in a substantially different manner, inter alia due to changes in the timetables of the projects, their actual scale and their marketing and due to factors beyond the Company's control, including changes in the global data center market.

This presentation includes store sales data and other data that are based on external sources and various surveys and studies or data received from some of the Company's tenants. The Company is not responsible for the veracity or content thereof or for forecasts in relation thereto.

The Company's estimations with respect to the growth figures are based on actual rent income, and in some cases include expansions that have been carried out at the relevant center, which figures are unaudited, not according to GAAP, and prepared according to past experience and professional knowledge accumulated by the Company and in good faith. Such information is presented below for the sake of convenience only but is not a substitute for the information provided by the Company in its financial statements or in connection therewith and should therefore not be relied upon exclusively.

The terms "FFO attributed to the real estate business" and "weighted average cap rate" are attributed to the Group's income-producing real estate business only. Anyone reading the presentation should read such figures in conjunction with the Board's explanations in Sections 2.6 and 2.7 of the Board of Directors' report as of 30 September 2024, including the calculation methods and the underlying assumptions thereof.

The information included in this presentation is similar to the information included in the reports and/or immediate reports of the Company and does not include new material information. However, some of the data included in the presentation are presented in a different manner and/or breakdown and/or are differently edited. In any event of inconsistency between the reports and/or immediate reports of the Company released to the public and the information contained in this presentation, the information released to the public as aforesaid shall prevail.

Azrieli Group / Business Card





Israel's largest real estate company

Average occupancy rate in Israel is

~98%(1)

Listed in all the leading indices

TA-35, TA-125, TA-REAL ESTATE

Traded on the capital market since 2010

Free float: 30.1%

The Company's stock is listed in the

EPRA Indexes

~80%

of the value of the investment and under-construction incomeproducing real estate (on a consolidated basis) is attributed to real estate in Israel

Rating

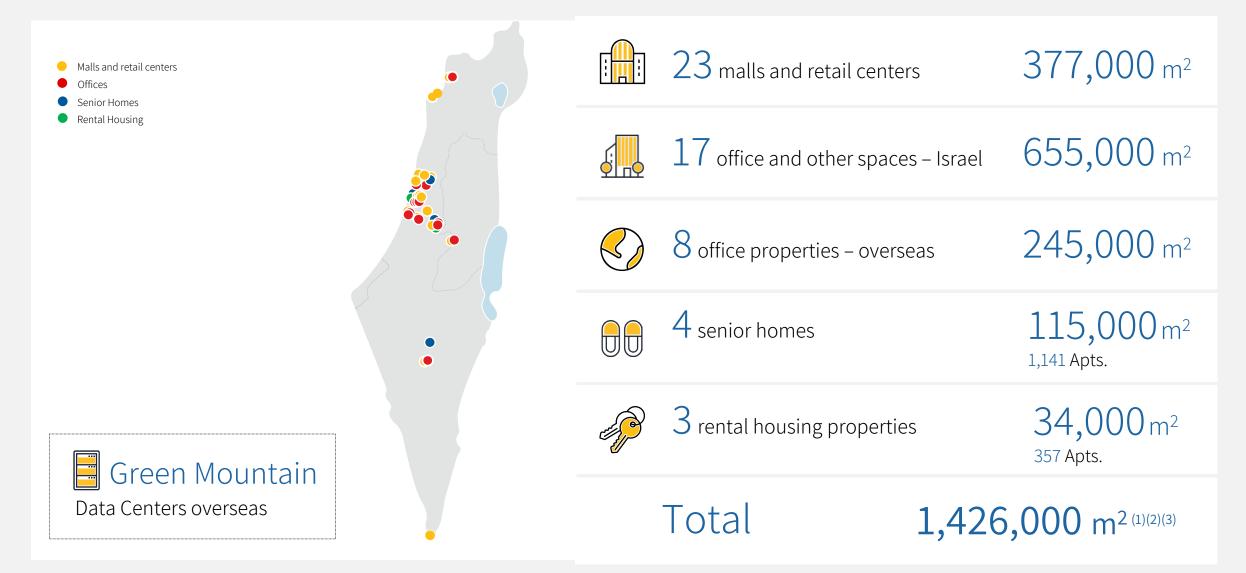
ilAA+ by S&P Ma'alot Aa1.il by Midroog-Moody's Leverage ratio⁽²⁾ of only ~38%, and equity to assets ratio of 43%

The Company owns income-producing properties with a Gross Leasable Area (GLA) of $\sim 1,426,000 \text{ m}^{2}$ (3) plus 9 projects under construction and planning, and 4 renovation and expansion projects in Israel.

(1) Excluding fully built-up properties in the first stages of occupancy. (2) Net debt to net assets. (3) Excluding data centers.

Azrieli Group / Property Portfolio⁽¹⁾

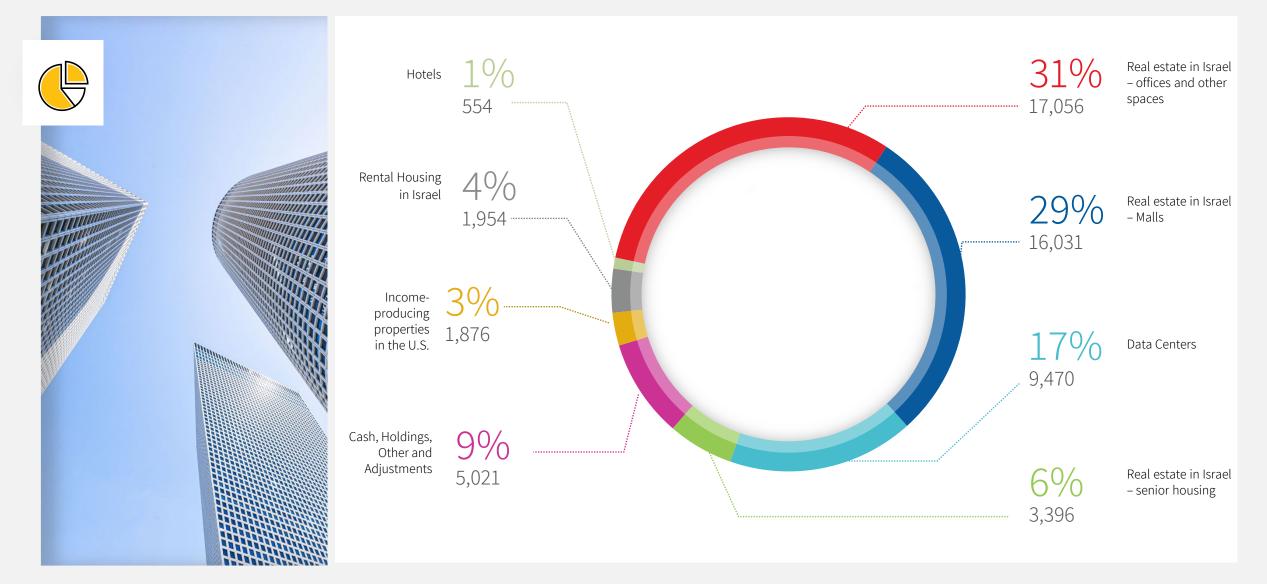




(1) As of 30 September 2024. (2) GLA figures reflect the Company's share. (3) Excluding the data center segment.

Azrieli Group / Properties Breakdown, NIS in millions⁽¹⁾

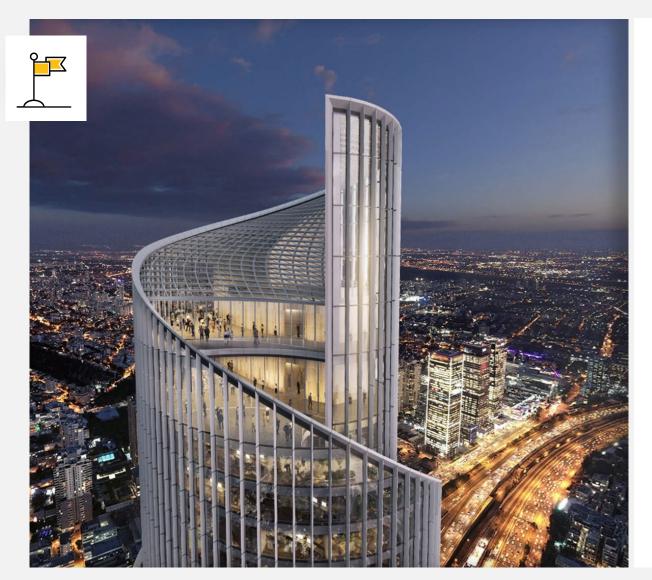




(1) On a consolidated basis, as of 30 September 2024. For details with respect to the Company's structure, see Section 1.2.1 of Chapter A of the Annual Report.

Azrieli Group / Q3 2024 Highlights





FINANCIAL HIGHLIGHTS

- Same Property NOI up ~7% year-over-year.
- **NOI in the quarter** totaled NIS ~586 million, v. NIS ~535 million in the same period the previous year. The increase is due to increase in the rent in the malls, offices and Data Centers.
- FFO⁽¹⁾ (Management's method) totaled ~ NIS 445 million in Q3/2024, compared with NIS 398 million in Q3/2023, up ~12%. Excluding the senior housing segment, FFO totaled NIS ~400 million, compared with NIS ~367 million, up 9% year-over-year. The increase is derived primarily from an increase in Same Property NOI, in the malls, offices and Data Centers.

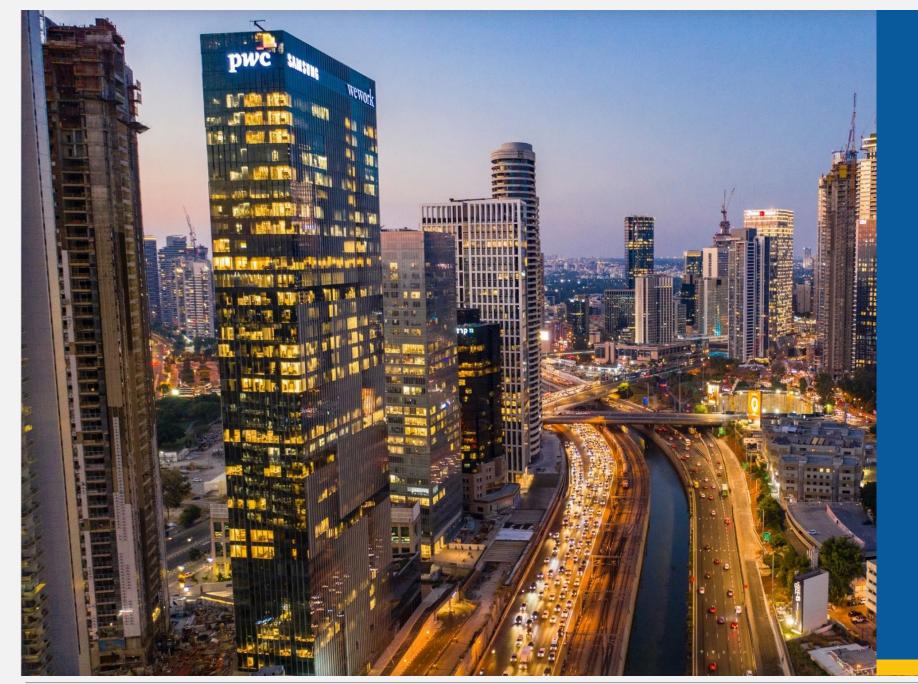
DEVELOPMENT, BETTERMENT AND INVESTMENTS

• In Q3, the Group invested NIS ~0.8 billion in the acquisition of land for development, investment properties, the betterment of existing properties, and the development of new properties.

In 2023, the investment totaled NIS ~4.2 billion.

DIVIDEND

• In May 2024, the Company distributed a dividend of NIS 1,000 million⁽²⁾, representing NIS 8.25 per share.

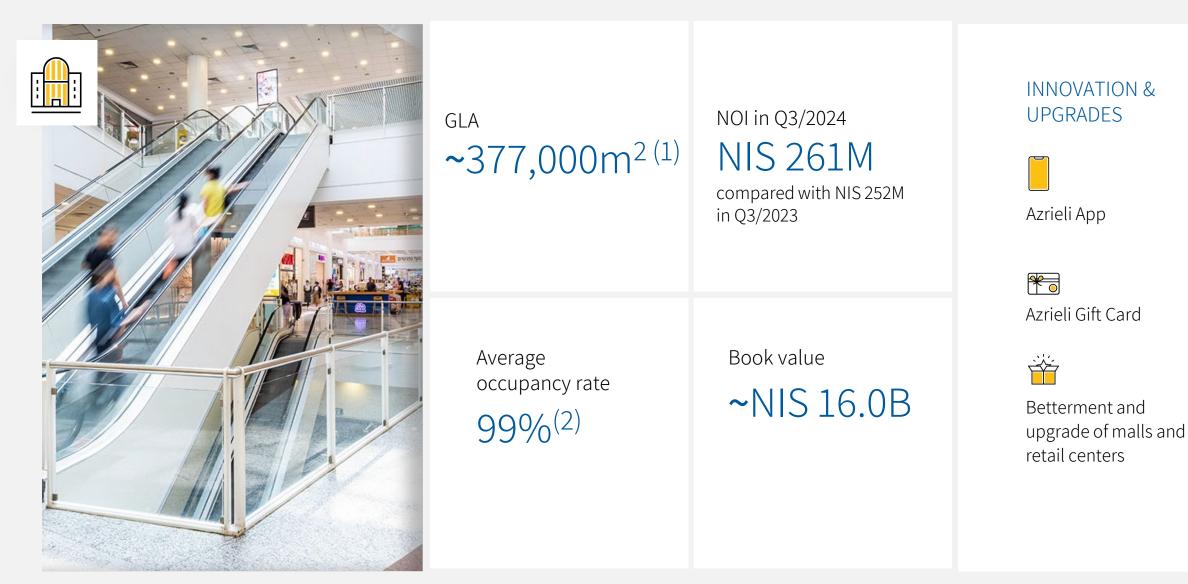




OPERATING SEGMENTS

Azrieli Group / Malls and Retail Centers

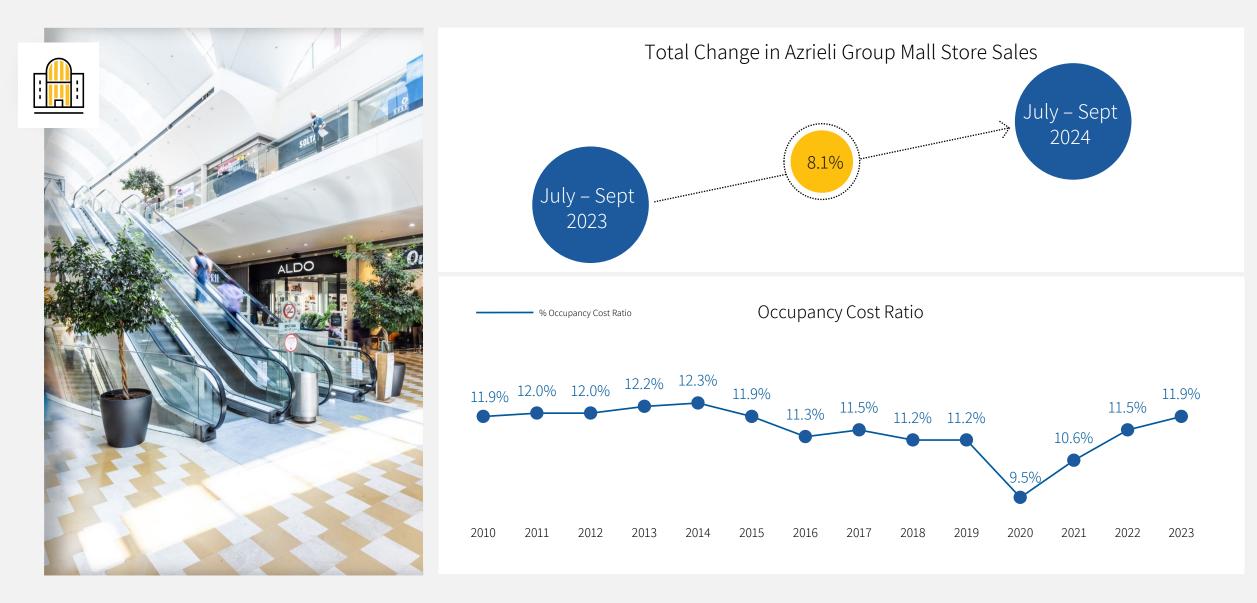




(1) Figures as of 30 September 2024. GLA figures reflect the Company's share. | (2) Excluding fully built-up properties in the first stages of occupancy.

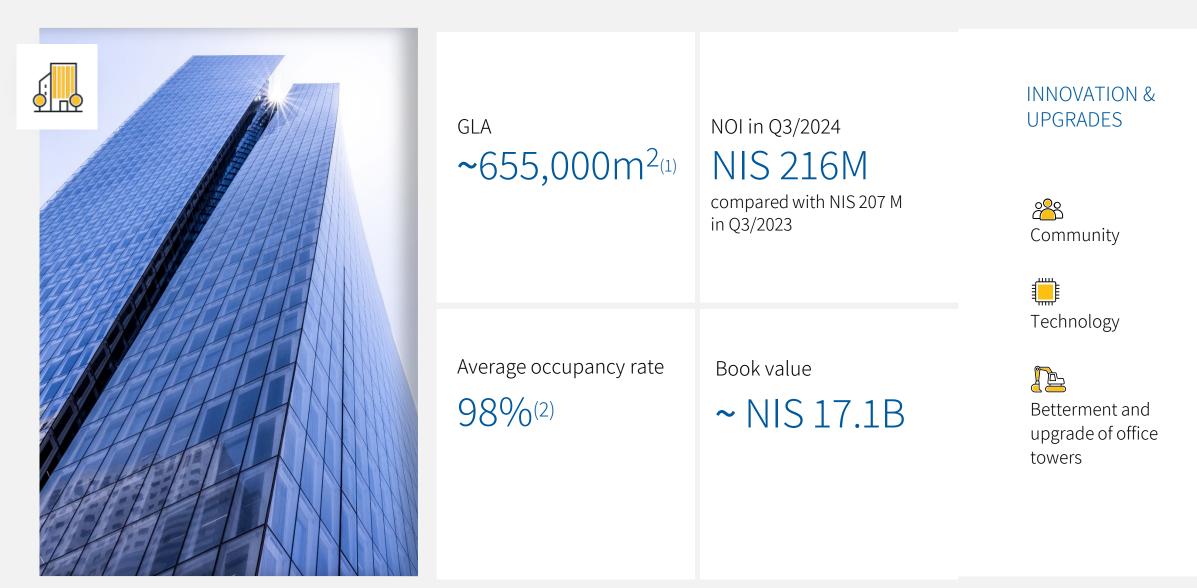
Store Sales/ and Occupancy Cost Ratio





Azrieli Group / Offices





(1) Figures as of 30 September 2024. GLA figures reflect the Company's share. | (2) Excluding fully built-up properties in the first stages of occupancy.

Customers / Offices





NOI in Q3/2024

PUE

LOW

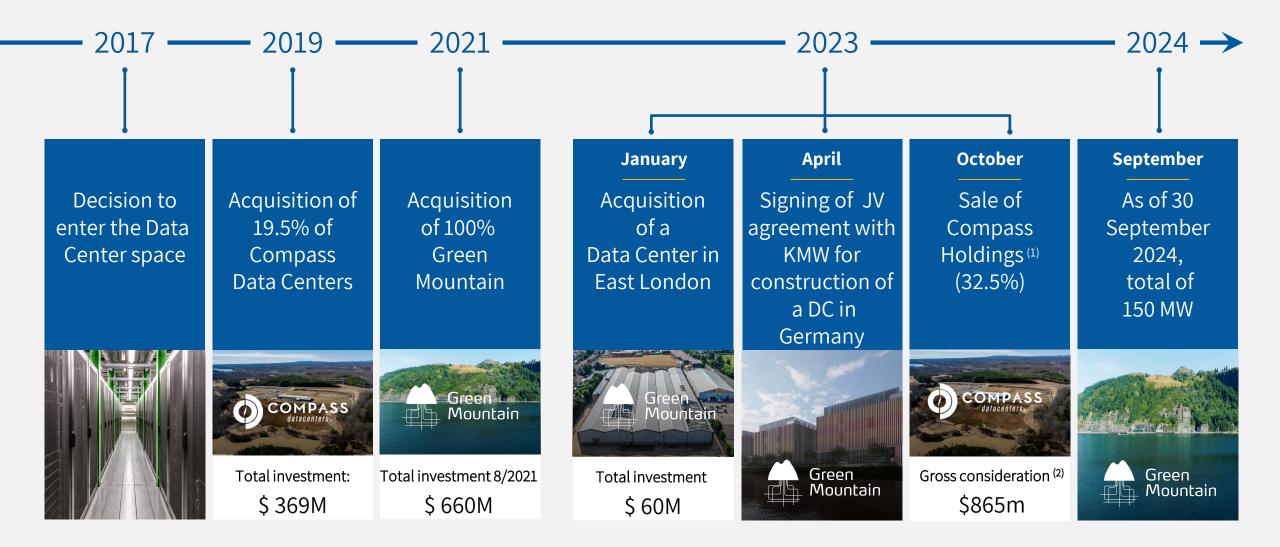




NIS 56M compared with NIS 29 million in Q3/2023 GM - Contracted NOI/ MW NIS 518M⁽¹⁾/150MW **Renewable Power** 100% Electricity costs LOW Green Mountain Award winning and recognized as one of 100% Europe's leading CO-location companies (1) According to signed contracts' data.

Azrieli Group / Data Center Operations – Timeline





(1) On 4 October 2023, the Company reported on the closing of a transaction to sell its holdings in Compass. For details, see the Board of Directors Report for 31 December 2023, Section 1.2.2.8 | (2) "Gross" means prior to tax and transaction expenses





Significant growth since the acquisition of Green Mountain (July 2021)

		Acquisition – July 202	21	September 2024	Change
	Active countries	1		3	x3
	Number of sites	3		6 ⁽¹⁾	x2
-	MW	24		150	x6
	NOI (NIS in millions) ⁽²⁾	84		518	x6

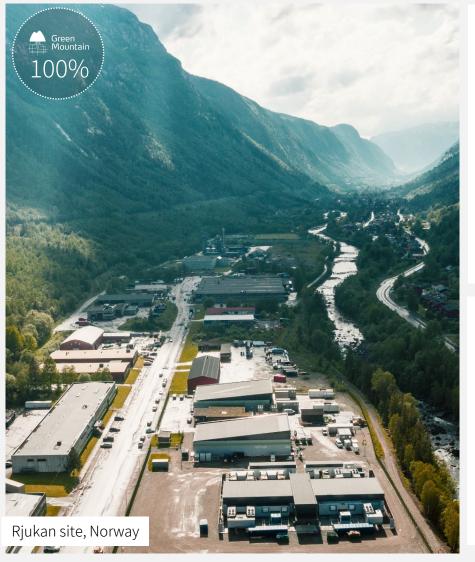


Rjukan Stavanger London Frankfurt	SVG1 - Rennesøy	RJU1 – Rjukan	OSL1 - Enebakk	Image: Constraint of the second se	EON1 – East	FRA1 – Mainz
Campus Overview	A former NATO ammunition storage facility converted into a unique, high-security colocation mountain hall data center	Colocation data center located at the nexus of hydro electric power in a historic region of Norway	Hyperscale and wholesale data center campus located 20km outside of Oslo	Built-to-suit project for customer, north of Oslo airport	East London location, with 14MW expansion potential + 16MW build-to-suit option	GM and KMW JV (50%- 50%) to build a DC on land leased from KMW
Build Date	2013	2014	2020	2024	2009	Under construction
Land	Lease (~58 Years)	Owned	Owned	Owned	Owned + Leased	Leased (HBR)
Maximum Sellable IT Capacity	25 MW	33 MW	76 MW	120+30 MW ⁽²⁾	40 MW ⁽¹⁾	54 MW ⁽³⁾
Client Type	Hyperscaler / Local & Int'l Enterprises	HPC / Local & Int'l Enterprises	Hyperscaler / Local & Int'l Enterprises	Hyperscaler	Local & Int'l Enterprises	Hyperscaler / Local & Int'l Enterprises

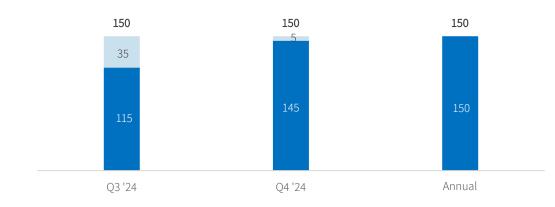
(1) As of 30 September 2024, 7MW yields. The Company has begun capacity expansion for an additional 14MW. | (2) As of 30 September 2024, 60MW yields. | (3) In partnership with KMW (50%-50%).

CAPACITY (MW)

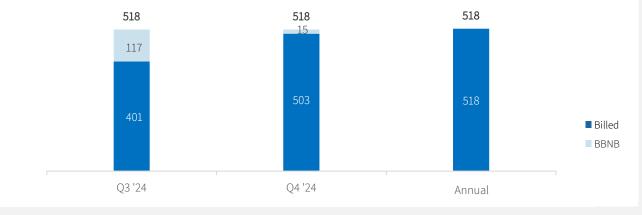
NOI (NIS in millions)



Annual Active Operating Capacity Development based on **Bookings** ⁽¹⁾ in MW excluding potential additional contracts



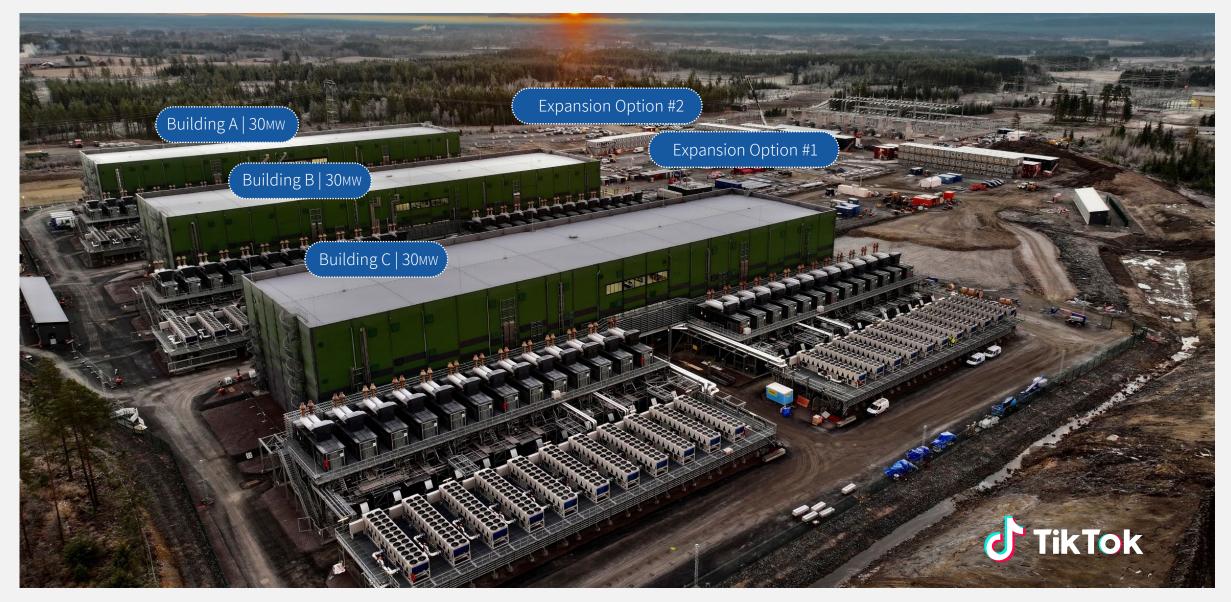




(1) All figures are based on bookings up to the date of release of the report as of 30 September 2024. The presented NOI includes additional revenues from the sale of electricity in an annual amount of approx. \$5 million. The signed contracts include built-in fixed index billing upon completion of the projects in the agreement. Presented based on the exchange rate as of 30 September 2024. Excludes potential impact from the delay in delivering the TikTok Project. | (2) BBNB (Booked But Not Billed) – signed contracts (bookings) that are yet to be income-producing (paying). | (3) CAPEX investment per MW is approx. \$8.5-9 million. As of 30 September 2024, the remaining amount to be invested is approx. \$42 million.

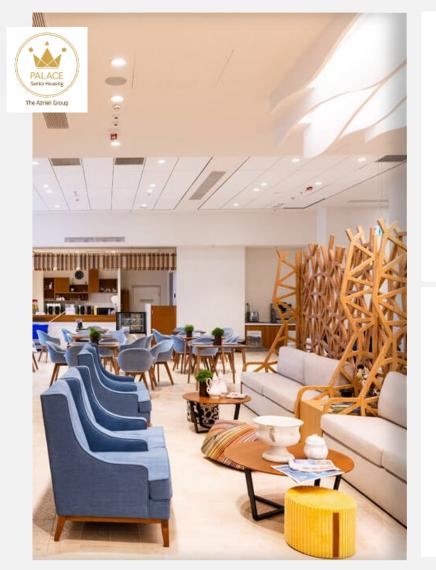
Azrieli Group / Hamar Project – OSL2





Azrieli Group / Palace Senior Housing Chain





Aboveground area $\sim 115,000 \text{ m}^{2_{(1)}}$

comprising 1,141 Apts. NOI in Q3/2024

v. NIS 18M in Q3/2023

Book value

~NIS 3.4B

Average occupancy rate

98%(2)

Homes under Construction Palace Rishon LeZion 274 Apts. + a 'Medical' Unit + 3,000m² of retail space

Operating Homes

Palace Tel Aviv

231 Apts. +4 'Medical' Units

Palace Modi'in 239 Apts. +4 'Medical' Units

Palace Ra'anana 321 _{Apts.} +2 'Medical' Units

Palace Lehavim

350 Apts. +2 'Medical' Units

(1) As of 30 September 2024. GLA figures reflect the Company's share. | (2) Excluding fully built-up properties in the first stages of occupancy.

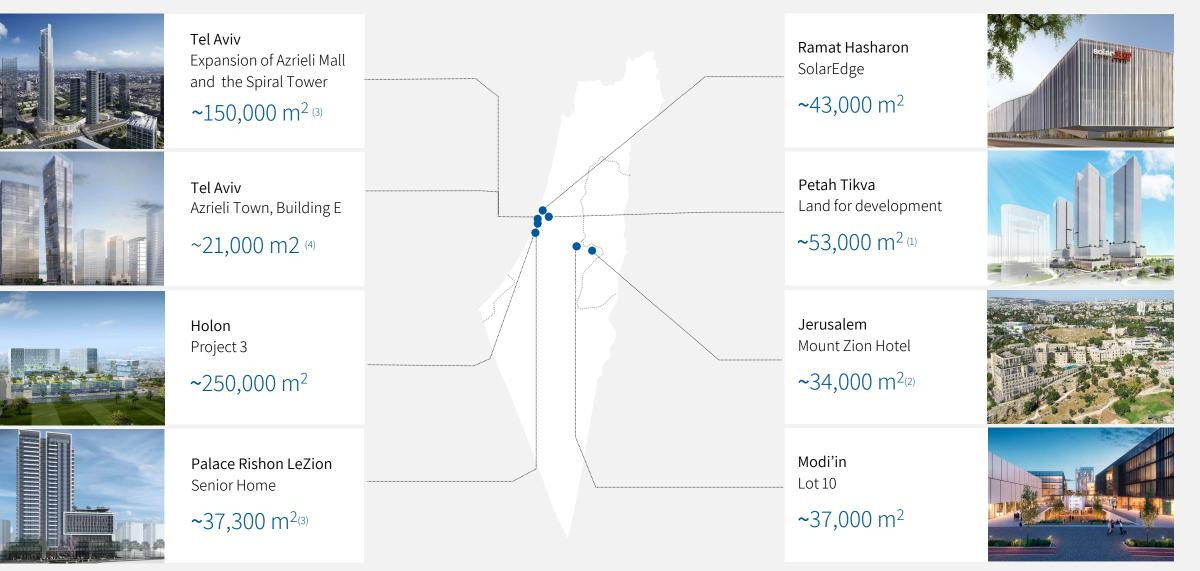




PROPERTIES UNDER CONSTRUCTION

Azrieli Group / Development Pipeline





(1) The Company is working to increase building rights to approx. 280,000 sqm. | (2) A full building permit was issued with conditions, and the Company is working toward meeting its requirements. | (3) For senior housing and/or rental apartment uses; the figure represents building rights in sqm. | (4) Additional construction rights acquired in May 2018 as part of the acquisition of the income-producing property of Mivnei Gazit. The Company is working to increase building rights in the project to approx. 90,520 sqm.

Development Projects / Growth Driver

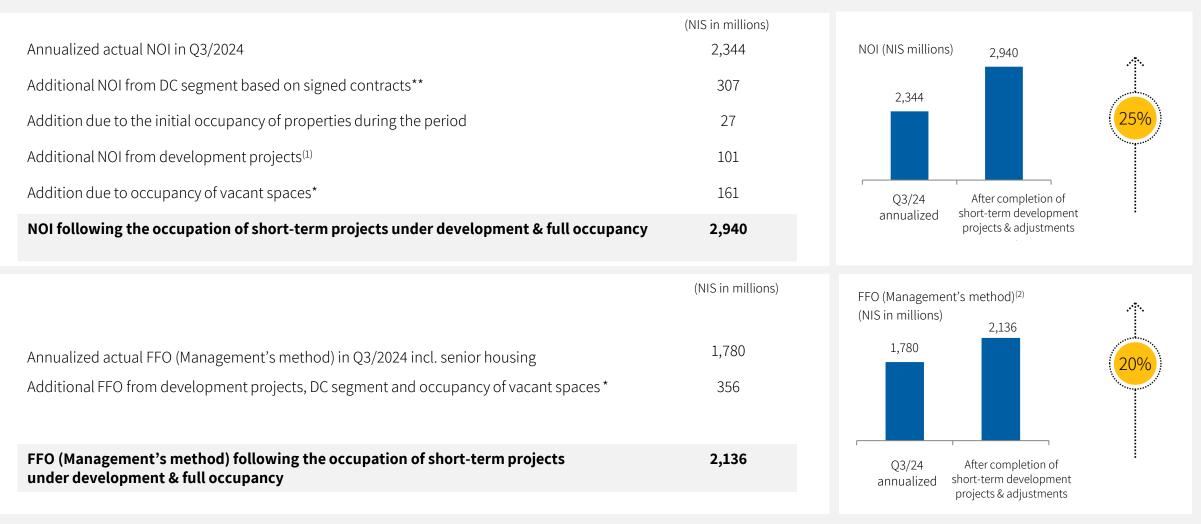


	Property Name	Location	Use	GLA ⁽²⁾	Estimated Completion Date	Estimated Construction Cost, Including Land (NIS in millions) ⁽¹⁾
	Palace Rishon LeZion	Rishon LeZion		37,300	2025	530-550
	SolarEdgeCampus	Ramat HaSharon	₽ <mark>=</mark>	43,000	2025	790-810
	Modi'in, Lot 10	Modi'in		37,000	2026	570-580
Medium-Short Term Development Projects	Mount Zion Hotel	Jerusalem	È	34,000(3)	2027	920-950
	Expansion of Azrieli Tel Aviv Center (Spiral Tower)	Tel Aviv	🛓 🔓 🚅 🥜	150,000(4)	2027	2,700-2,900
	Glil Yam	Herzliya	P 🛓	19,630	2027	380-400
	Total			320,930		5,890-6,190
	Holon 3 (formerly Lodzia)	Holon		250,000 ⁽⁵⁾	TBD	TBD
Development Projects in	Petah Tikva land	Petah Tikva		53,000 ⁽⁶⁾	TBD	TBD
Planning	Azrieli TOWN Building E	Tel Aviv	R	21,000(7)	TBD	TBD
	Total			324,000		
	Total			644,930		

(1) Cost without capitalizations and without tenant adjustments. | (2) The figures for senior housing and/or rental housing uses represent building rights in sqm. | (3) Including the existing area and the additional rights, since the Company intends to renovate the entire hotel and to expand it. | (4) An aboveground building permit was issued in June 2023. | (5) Building rights have been increased as part of a consolidation of land plots. | (6) The Company is working to increase the building rights to approx. 280,000 sqm (part of the rights in the adjacent lot under the ownership of the Company). (7) Additional construction rights acquired in May 2018 as part of the acquisition of the income-producing property of Mivnei Gazit. The Company is working to increase building rights in the project to approx. 90,520 sqm.

Development Projects/ EXPECTED CONTRIBUTION* TO NOI AND FFO





* The aforesaid calculations are not forecasts and are based on the assumption of full occupancy and rent as of September 2024.

 ** GM – Billings by the Report Release Date according to 150 MW.

The main assumptions underlying the calculations are: Full occupancy of projects under development and income-producing properties, senior housing in the NOI and FFO by representative year (excl. first time occupancy), and a tax rate of 23%.

(1) NOI from projects under development includes the following properties: SolarEdge campus, and Palace Rakafot senior home, and excludes the expansion of Azrieli Center Tel Aviv, the Holon 3 project (formerly Lodzia), the land in Petach Tikva, additional rights of Azrieli Town Building E, Lot 10 Modi'in, and the Mount Zion Hotel. | (2) For FFO calculated according to the ISA's method, see slide 43.

AZRIELI GROUP / THE CBD OF TEL AVIV





DEVELOPMENT PROJECTS / EXPANSION OF AZRIELI MALL & THE SPIRAL TOWER, TEL AVIV





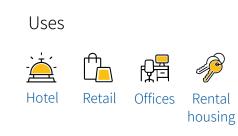
Land area 8,400 m²

_{GLA} 150,000m²

including 13,000 m² of retail space for expansion of the Azrieli Tel Aviv Mall

Cost of land NIS \sim 374M

Estimated completion date 2027



Estimated construction cost, including land NIS 2.7-2.9B

PROGRESS UPDATE

In June 2023, an aboveground building permit was received, and construction work is underway.

DEVELOPMENT PROJECTS / EXPANSION OF AZRIELI MALL & THE SPIRAL TOWER, TEL AVIV

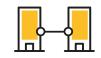


DEVELOPMENT PROJECTS / LOT 10 – Modi'in



8,100m² Clalit

Medical Center (included in the office and retail areas)



Connection to the mall and the existing complex





 $\pm 37,000$ m² of offices & retail⁽¹⁾

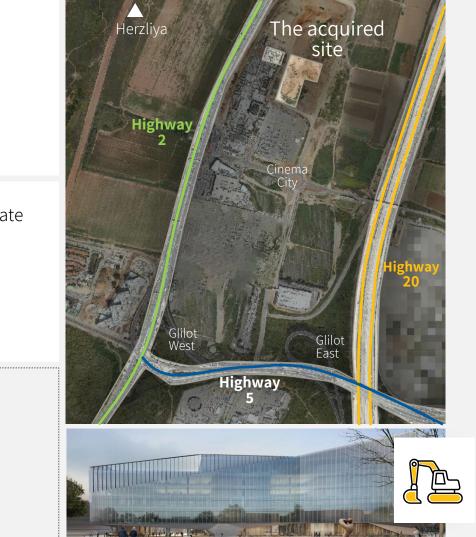


A bustling center with commercial and retail buildings and movie theaters

(1) The Company promoted a plan to add ~8,000 sqm underground, which was approved in February 2024.

DEVELOPMENT PROJECTS / SolarEdge Campus in Ramat HaSharon





Land area 26,000 m²

of which ~16,000 \mbox{m}^2 is for use by SolarEdge

The transaction was closed in ⁽²⁾

January 2022

The NOI⁽¹⁾ attributed to the campus is expected to total NIS 82M per year

The investment amount⁽¹⁾ NIS 1,067M

(including land) in the SolarEdge Campus

The property has been leased to

solar<mark>edge</mark>

Estimated completion date 2025

Office campus area

and underground parking

43,000 m²

for a 15-year term with extension options up to a total term of 24 years and 11 months

ADDITIONAL RIGHTS

- Around 10,000 m² of land is still available for construction.
- The Group intends to develop additional retail and commercial areas.
- The Company intends to promote a zoning plan for additional rights in the site.
- In October 2023, the building permit for the entire project was received.

(1) Including TI and after indexation. | (2) Acquisition of a company that is entitled to receive leasehold rights from the ILA for land located in the Northern Glilot (Ramat HaSharon) site.

DEVELOPMENT PROJECTS / GLIL YAM – RENTAL HOUSING

I and area

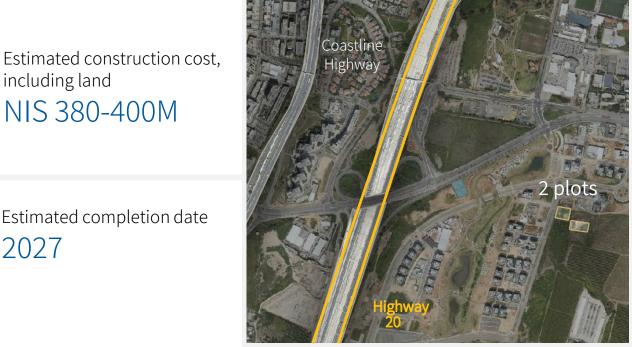
Uses

5,200 m²

over 2 adjacent lots

Retail





"DIRA LEHASKIR"

GLA

630m² retail

19,000 m² rental housing

NIS 710,000

Cost of land per apartment

(147 apartments)

State-Owned Rental Housing Company

50% of the apartments in the project will be leased for controlled rent which will be 80% of market rent

LAND DESIGNATION

Rental

housing

According to the provisions of the tender, the land is designated for high-rise residential buildings for the purpose of long-term rentals for a term of no less than 20 consecutive years from the date of completion of the construction.

2027

including land

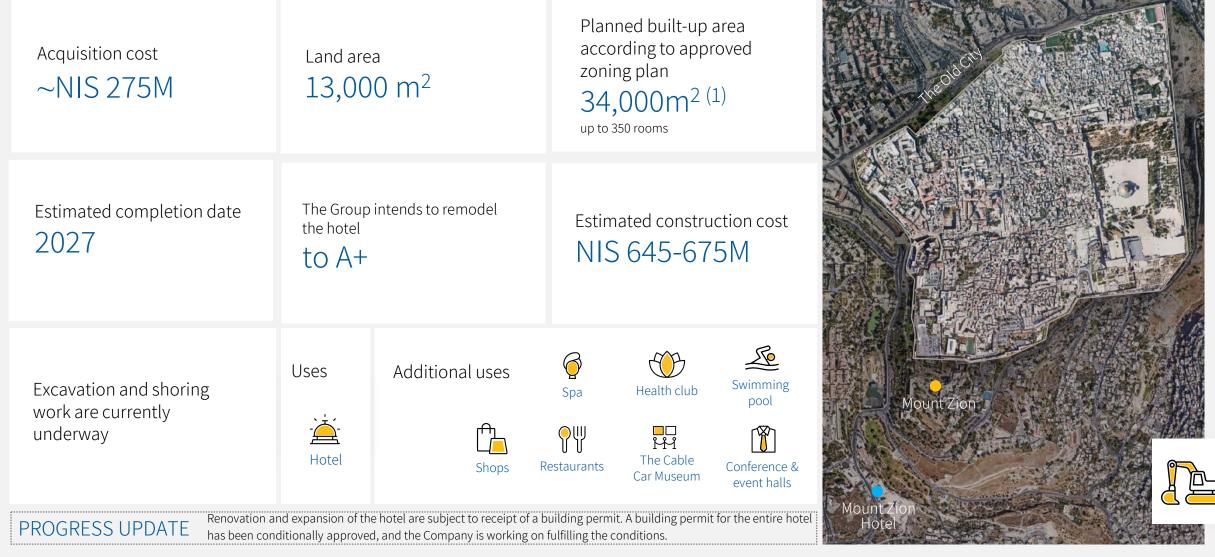
NIS 380-400M

Estimated completion date



Azrieli Group / MOUNT ZION HOTEL, JERUSALEM





(1) Including the existing area and the additional rights, since the Company intends to extend and renovate the entire hotel.

Azrieli Group / MOUNT ZION HOTEL, JERUSALEM

AZRIELIGROUP

Rendering of the hotel following the planned expansion



EXISTING PROPERTIES / EXPANSION AND BETTERMENT



The following projects are undergoing betterment and various statutory proceedings:

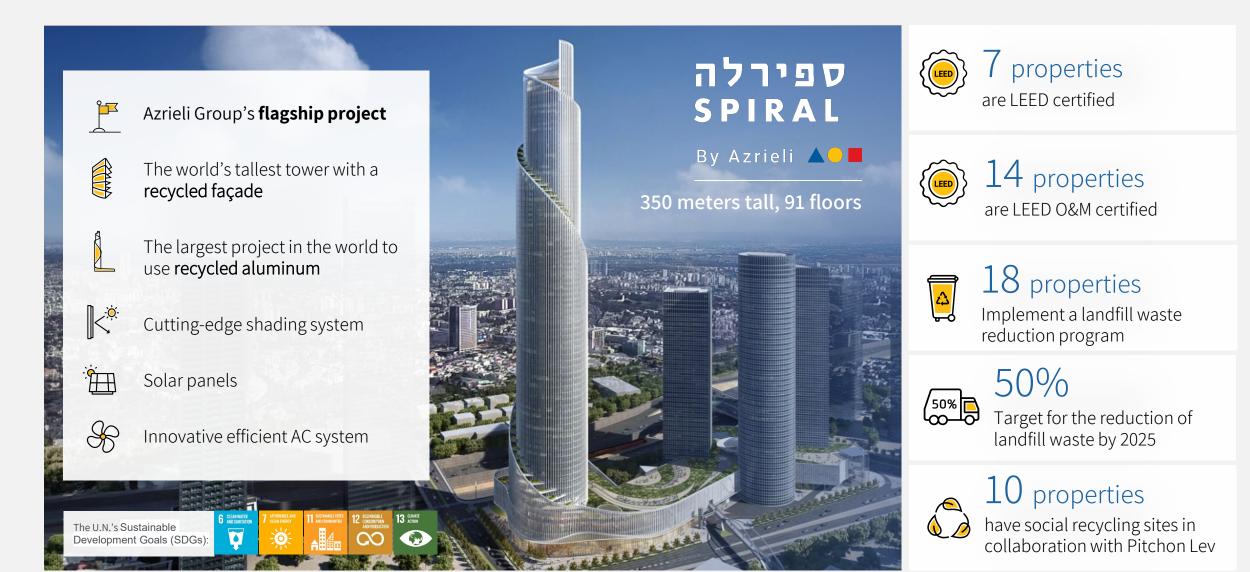


Name of Property	Location	Projects in the property	Status	Gross Area Added	Timeframe for Completion of Statutory Proceeding
Azrieli Jerusalem Mall	Jerusalem	Expansion of retail and office space, and construction of senior home	Zoning plan approved	93,000 m²	
Petah Tikva land	Petah Tikva	Addition of retail and office space 成百	Zoning plan in progress	227,000 ⁽¹⁾ m ²	Long-term
Azrieli Rishonim	Rishon LeZion	Addition of office space	Zoning plan approved	21,000 m ²	
Azrieli Center Tel Aviv	Tel Aviv	Addition of retail space and movie theaters	Building permit received	3,300 m ²	Short-term
Total				344,300 m ²	

(1) Including additional rights in respect of an adjacent income-producing property.

Azrieli ESG / Environment





Azrieli ESG / Society





The U.N.'s Sustainable Development Goals (SDGs):





Following the Swords of Iron war, and as part of Azrieli Group's ESG strategy, it has rallied to support the Israeli people and has accelerated its social activities, focusing on aid for ongoing emerging needs.

The Group has given cash and in-kind donations and aid totaling some **NIS 14.5 million** since the outbreak of the war in the following projects:

- Hosting small business fairs for residents of the North, South, and reservists at the Group's malls to strengthen the local economy
- Implementing a mentoring and support program, including distributing financial grants for businesses, affected by the war
- Illuminating the Azrieli Towers in Tel Aviv with messages such as "Together We Will Win," the hostages' symbol, and a running count of their days in captivity.
- Conversion of vacant spaces in the Company's properties for memorial events, including lectures by the Hostages and Missing Families Forum, memorial exhibits, and more.
- Advertising for the psychological emergency aid NPO Eran in the Company's properties
- Various art exhibits, including the "Otef Libi" and "Hefetz Maavar" exhibits in Azrieli Sarona
- Employee volunteering for residents of the Gaza Envelope and the north, totaling thousands of hours (helping farmers, collecting and distributing food, assisting industry in the Gaza Envelope, etc.)

Community Partnership

• Projects for the community focusing on core business themes such as: establishing community gardens on our properties, raising awareness about recycling and waste reduction, activities to promote smart consumer habits, food rescue initiatives, and more.

Gender equality & diversity

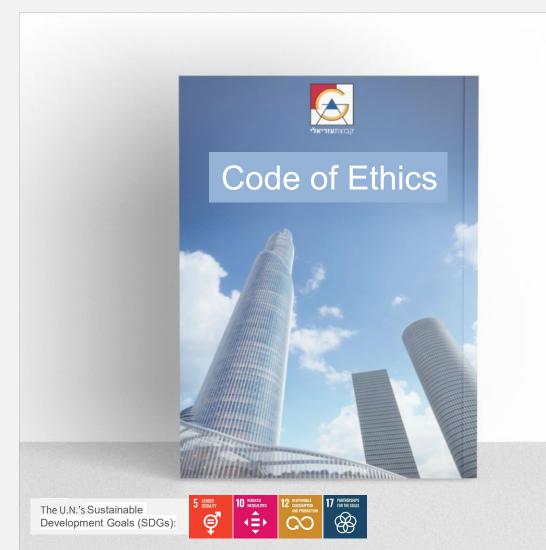
- Women hold around one third of the Group's senior management positions
- Efforts are made to recruit employees from various diverse populations to make up around 5% of the Group's workforce by 2026.
- An equal pay report is posted each year on the Azrieli Group website
- The drafting of a policy document and a multi-dimensional DEI strategy are developed and promoted



- A scholarship program for employees and their family members totaling over NIS 1.5 million each year.
- Training and development program comprising thousands of training hours a year.
- Supporting employees during major life events

Azrieli ESG / Corporate Governance





Gender diversity on the Board

- 5 out of the 10 members of Azrieli's board are women, constituting 50%
- The board's chair is a woman
- We champion gender equality throughout the Group

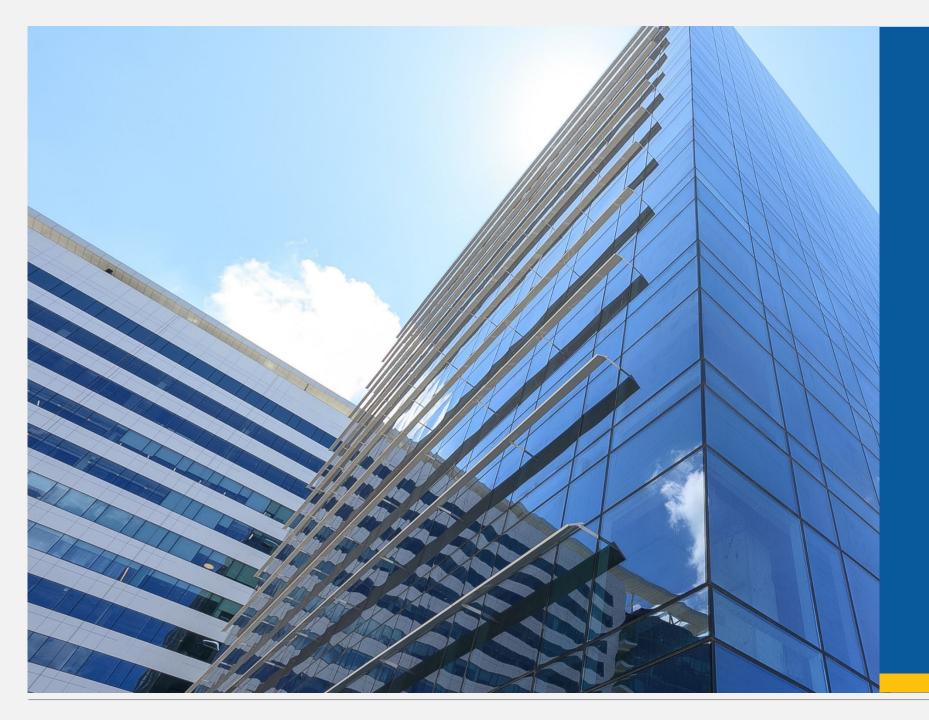


The Code of Ethics:

- Is based on our values and vision and serves as a compass for appropriate behavior expected of all Azrieli employees
- Is a compilation of all of the standards, ethics and relationships between us and all of our stakeholders
- Emphasizes the importance of community engagement and social and environmental responsibility
- Is intended to communicate, establish and reinforce behavioral norms

Information Security & Privacy

- We attach paramount importance to the protection, supervision and enforcement of the privacy and security of the information of the Group, employees, customers and our business partners
- As a public company, we are subject to all of the ISOX and ITGC directives, including on cyber and information security, including authorizations, management of sensitive information, documentation, supplier access to information, cyberattacks, etc.
- In addition to the regulation, we implement internal information security procedures for engagements with suppliers and business partners





FINANCIALS

Continuous NOI Growth

The NOI compared with previous years and the same quarter last year





SP NOI (NIS in millions) NOI (NIS in millions) ⁽¹⁾ 2,113 1,953 1,611 10 1,590 1,523 48 1,385 1,301 1,238 1,214 -11 1,134 1,105 1,087 03 2023 03 2024

Malls and Retail Spaces Office and other spaces Income-Producing properties in the U.S. Senior Housing Data Centers Compass Residential Rentals

(1) The NOI in 2023 includes approx. NIS 35 million in war-related relief.

Continuous FFO Growth

The FFO (Management's method)⁽²⁾ compared with previous years and the same quarter last year





FFO (Management's method) attributed to the real estate business⁽¹⁾⁽²⁾ (NIS in millions)



(1) For details with respect to the FFO calculation, see Section 2.7 of the Board of Directors' Report. | (2) For the FFO calculation according to the ISA's method, see Slide 43. | (3) The FFO in 2023 includes war-related relief in the sum of approx. NIS 27 million.

Consistent and Growing Dividend Distributions





Dividend distribution of NIS 1,000 million for 2023 ⁽¹⁾



Dividend for distribution (NIS in millions) Dividend per share, in NIS

(1) This amount includes the distribution of a dividend for the sale of the holdings in Compass.

Leverage Ratio, Duration and Cost of Debt

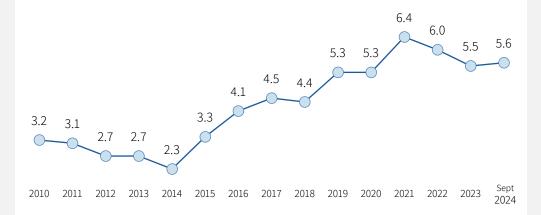




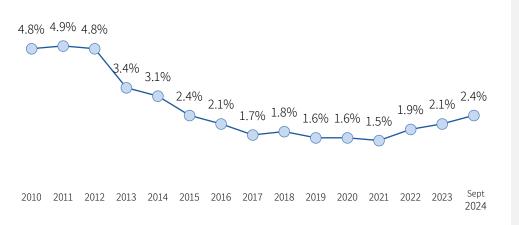
FINANCIAL STRENGTH⁽¹⁾

- Low leverage ratio net financial debt to assets ratio: $\sim 38\%$
- Equity to assets ratio : $\sim 43\%$
- Cash and cash equivalents: ~NIS 2.47B (approx. NIS 3.75 billion including Bank Leumi shares)
- Unencumbered assets: ∼NIS 35B

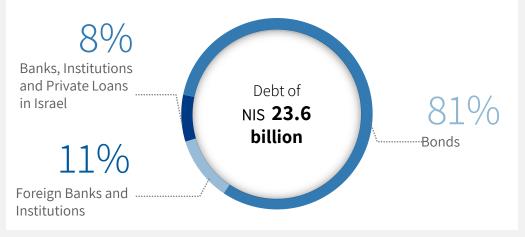
EXTENSION OF AVERAGE DURATION OF DEBT (2)



DECREASE OF AVERAGE EFFECTIVE INTEREST RATE OVER THE YEARS ⁽²⁾



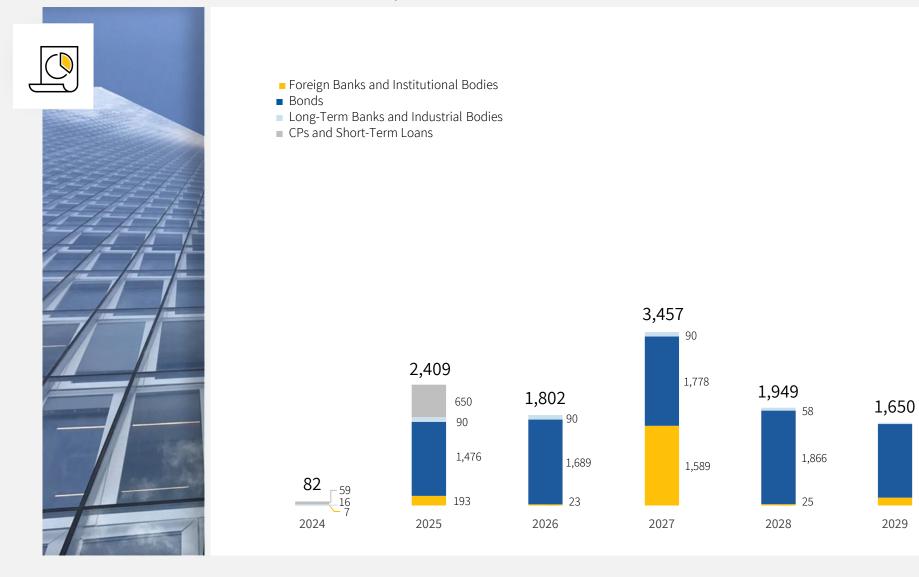
DEBT BREAKDOWN BY LENDER



(1) The figures are as of 30 September 2024. (2) The figures are as of the last day of the year / reported period. The average interest rate in Q3/2024 excluding overseas operations was 1.9%.

Payment Schedule (principal only) On a consolidated basis, as of 30 September 2024







9,885



2,416

2030

26

1,468

156

735

1,658

23

Summary of Financial Statement Results (NIS in millions)





	Consolidated	Consolidated	Consolidated
	Q3 2024	Q3 2023	2023
Revenues from rent, maintenance, management fees and sales	839	779	2,943
NOI	586	535	2,113
Same-property NOI	573	535	
FFO (Management's method) attributed to the real estate $business^{\scriptscriptstyle(1)}$	445	398	1,461
FFO (ISA's method) attributed to the real estate $business^{\mbox{\tiny (2)}}$	64	244	846
Change in the fair value of investment property	318	177	912
Net profit, including minority interests	383	352	2,218
Net profit, attributable to the shareholders	383	352	2,225
Comprehensive income, attributable to the shareholders	524	573	2,170

(1) For details with respect to the FFO calculation, see Section 2.7 of the Board of Directors' Report. (2) For FFO calculated according to the ISA's method, see Slide 43.

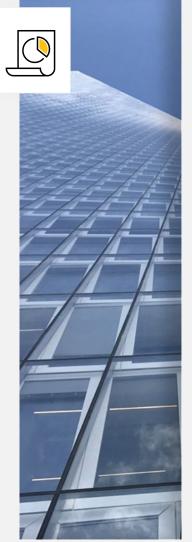
SUMMARY OF BALANCE SHEET FIGURES (NIS in millions)



	Consolidated	Consol
	30 September 2024	31 Decem
Cash, securities and deposits	2,472	4,91
Gross financial debt	23,650	22,74
Net financial debt ⁽¹⁾	21,178	17,8
Net financial debt to assets	38%	339
Financial assets (mainly Bank Leumi shares)	1,280	1,03
Fair value of investment property and properties under construction	47,878	44,6
Equity (excluding minority interests)	23,786	23,54
Equity to assets	43%	44%
Total assets	55,358	54,0 ⁻
Equity per share (NIS)	196.1	194.
EPRA NRV per share (NIS) ⁽²⁾	239	228

(1) Excluding financial assets (Bank Leumi shares). (2) Excluding the full expected profit component for the development projects.





Weighted average cap rate – 6.96%

NIS in millions	
Total investment property, as of 30 September 2024	47,999
Net of the value attributed to land reserves, building rights in income-producing properties, properties under construction, senior housing and data centers	(16,940)
Total income-producing properties	31,059
Actual NOI in the quarter ending 30 September $2024^{(1)}$	503
Addition to future quarterly NOI	37
Total standardized NOI Q3/2024	540
Proforma annual NOI	2,160
Weighted cap rate derived from income-producing investment property (cap rate), including vacant space	6.96%

FFO⁽²⁾ (management's method) for Q3/2024 attributed to the real estate business – NIS 445 million

NIS in millions	Q3 2024	Q3 2023
NOI	586	535
G&A, sales and marketing	(78)	(66)
Depreciation and amortization	4	5
Expenses for share-based payment	3	
EBITDA	515	474
Net financing expenses	(432)	(206)
Current tax payments	(19)	(24)
FFO (ISA's method)	64	244
Linkage and exchange rate differentials for assets and liabilities (net of tax effect)	350	136
Cash flow from incoming resident deposits net of outgoing resident deposits	46	32
Net of income from forfeiture of resident deposits	(15)	(14)
FFO (management's method)	445	398

(1) Excluding senior housing (the cap rate of the senior housing segment as of the report date is 8.25%), excluding data centers (the cap rate of the income-producing properties as of the report date is 6.55%), and excluding rental housing.
(2) For details with respect to the FFO calculation, see Section 2.7 of the Board of Directors' Report.

RECAP / LEADERSHIP, INNOVATION AND STRENGTH







Continued growth in the key parameters of the core business (NOI, FFO)



The Company's operations are predominantly in Israel

Consistent high occupancy rates over time

Exceptional financial

resilience and strength

SIGNIFICANT GROWTH DRIVERS:

- Organic growth
- Enterprise and development of new properties
- Acquisition of income-producing properties and land for future development
- New real-estate operating segments
- Innovation





THANK YOU